### What is "SAKURA" Japan Women's Wine Awards?



Japan Women's Wine Awards, which aims to "find wines that go well with Japanese home cooking," "increase wine consumption," and "expand opportunities for women in the wine industry" received 4,222 entries from 28 countries last time.

This shows the high expectations producers have for the Japanese market. With the expansion of consumption, the number of occasions to enjoy wine at home is on the rise.

The "Sakura Award winning medal sticker" on wine bottles in stores is a sign of good wine selected by Japanese female judges, and the evaluation of the wine as "suitable for home cooking and reassuring" is increasing year by year.

Japan Women's Wine Awards will continue to take on new challenges and move forward into the future.

Yumi Tanabe President of Japan Women's Wine Awards



"SAKURA" is cherry blossoms and a symbol flower for Japanese women

## The 11th "SAKURA" Japan Women's Wine Awards 2024

~Target Number of Entries : 4,500 items ~

Entry Period : October  $2^{nd} \sim November 30th, 2023$ 

Sample delivery: before December 10th,2023

Judging Session: January 25<sup>th</sup>,2024 in Osaka

& February 1<sup>st</sup>,2024 in Tokyo

Result Announcement: February 14<sup>th</sup>, 2024

on SAKURA AWARDS official website

"SAKURA" JWWA Grand Tasting: April 24th, 2024



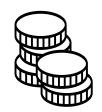
SAKURA

Japan Women's



## **Entry fee**

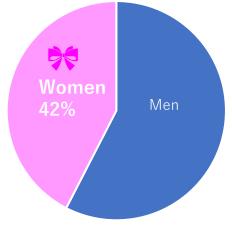
Number of items	Entry fee (10% tax is included)
From 1 to 10 items	22 000.00JPY each item
11 items and over	19 800.00JPY each item



- ◆ For bank transfers, an additional 2 500.00JPY will be charged.
- ◆ Early Bird Discount: If the payment is made by credit card by the due date, before 12:00AM( Japan Time) on October 31<sup>st</sup>, 2023, 5% discount will be applied to the total amount.



## Mission of SAKURA AWARDS



#### 42% of Sommeliers are Women

There are 39,149 persons of sommelier certified by the Japan Sommelier Association(JSA)



To increase the annual wine consumption in Japan to 5 liters/person



To select wines to go with Japanese and Asian cuisine!



To expand opportunities for women in the wine industry!



## 10 Years History of SAKURA AWARDS Wine Award

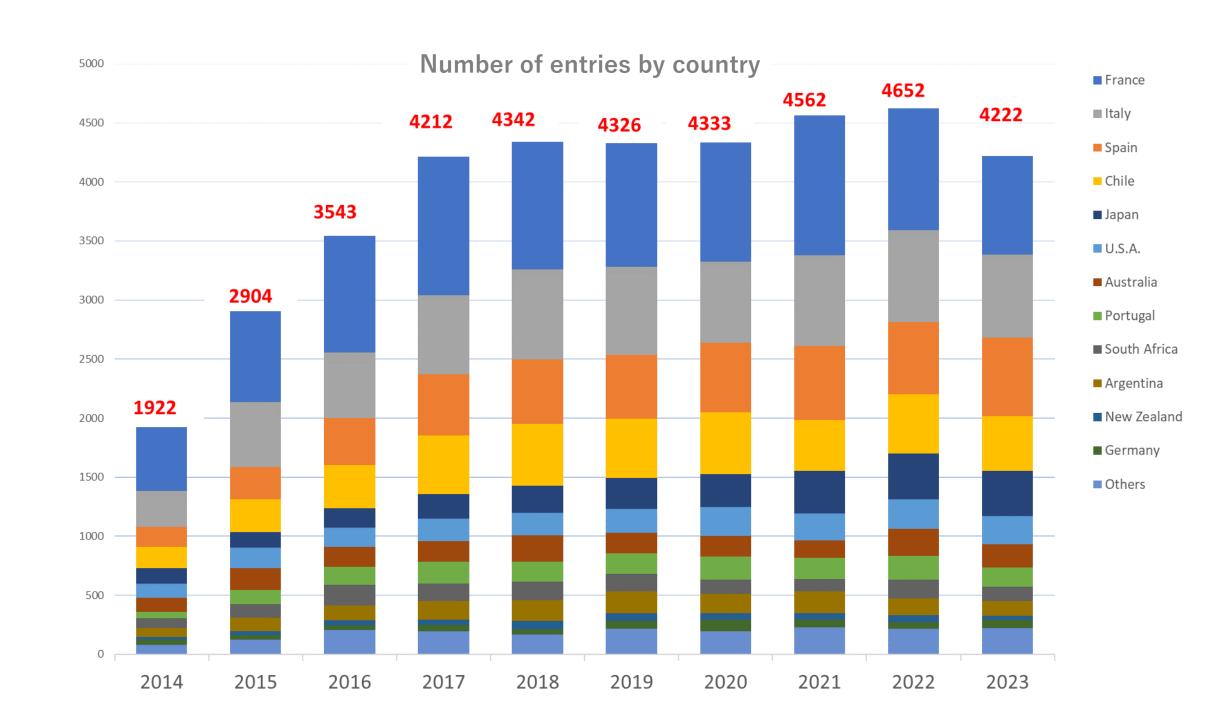


Jan 2014	"SAKURA" Japan Women's Wine Award held for the first time. The first Japanese women's wine judging panel. The judging panel of Japanese women is recognized as the world's pioneer in the judging of wine and food marriage.
Mar 2014	Award ceremony, award-winning wine exhibition, and award-winning wine tasting at FOODEXJAPAN hosted by Japan Management Association, to continue through 2019.
Feb 2015	The 2nd event is held. Number of entries exceeds 3,000 items.
Mar 2015	Exhibited for the first time at ProWein, the world's largest wine exhibition held in Germany. Continued to exhibit at ProWein since then.
Feb 2016	The 3rd edition was held. The number of entries increased by 19% over the previous year, exceeding 4,000 items.
Jan 2018	The 5th edition is held. The number of sales partners actively marketing award-winning wines reaches 75. Registration of supporting restaurants that carry award-winning wines begins.
Jan 2019	The 6th edition is held. The number of judges reaches 560.
Jan 2020	The 7th event was held. Recognition among general consumers increased with 130 sales partners and 70 supporting restaurants. Best Great Value Sparkling Wine Award is newly established to reflect the increase in sparkling wine consumption.

## 10 Years History of SAKURA AWARDS wine Awards



Feb 2021	Held the 8th. Judging sessions were held in Tokyo and Osaka.  Despite the Corona disaster, the number of entries exceeded 4,500 items, the largest number ever.  Sales cooperative companies numbered 137, and more than 100 restaurants supported the event.
Jun 2021	Aiming for further growth of the Sakura Awards, the Wine and Spirits Culture Association, the organizer of the awards, and Wine and Wine Culture Co. Wine and Wine Culture Co., Ltd. will become a wholly owned subsidiary of Credit Saison Co.
Apr 2022	The 9th Judging Committee meeting was held in Tokyo and Osaka.
Apr 2022	138 sales partner companies. More than 100 supporting restaurants.
May 2022	The Sakura Awards ceremony was held at Hotel Gajoen Tokyo for the first time in three years.
Jul 2022	The first-ever Sakura Award-winning wine tasting was held.
Jan 2023	10 <sup>th</sup> SAKURA AWARDS tasting judgment was held.
Apr 2023	Award Ceremony and JWWA SAKURA GRAND TASTING was held. More than 140 sales partner shops.



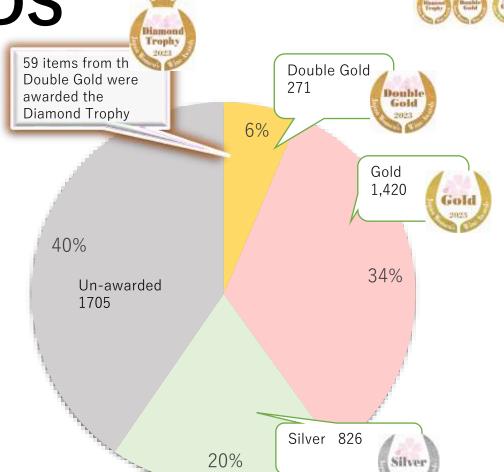




Country	Entry	Awarded	Country	Entry	Awarded
Total	4,222	2,517	15 ROMANIA	23	14
1 FRANCE	837	481	16BULGARIA	19	13
2 ITALY	706	424	17 AUSTRIA	18	12
3SPAIN	662	393	18 MOLDOVA	17	8
4 CHILE	467	286	19SLOVENIA	14	5
5 JAPAN	377	180	20 HUNGARY	5	2
6 U.S.A.	240	171	21 INDIA	5	5
7 AUSTRALIA	197	133	22 URUGUAY	5	4
8PORTUGAL	167	92	23 AZERBAIJAN	3	3
9ARGENTINA	125	75	24 CHINA	3	1
10 SOUTH AFRICA	117	75	25 LUXEMBOURG	3	1
11 GERMANY	67	39	26 MEXICO	2	1
12 GEORGIA	53	30	27 SWITZERLAND	2	0
13SLOVAKIA	48	34	28 U.K.	2	2
14 NEW ZEALAND	36	33	29 Others	2	0

RESULT OF AWARDS

Number of Awards		
Double Gold	271	
Gold	1420	
Silver	826	
Un-awarded	1705	
Total	4222	

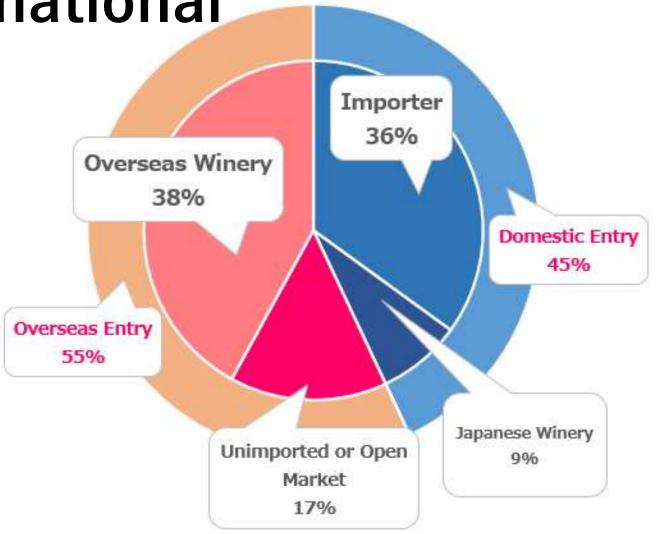


■ Double Gold ■ Gold ■ Silver ■ Unawarded

Japan Women's Wine Awards Comparison of number of domestic and international

entries

Domostic Entry	1890	Importer	1513
Domestic Entry 1890		Japanese Winery	377
Overseas Entry	2332	Unimported or Open Market	697
		Overseas Winery	1635



SAKURA

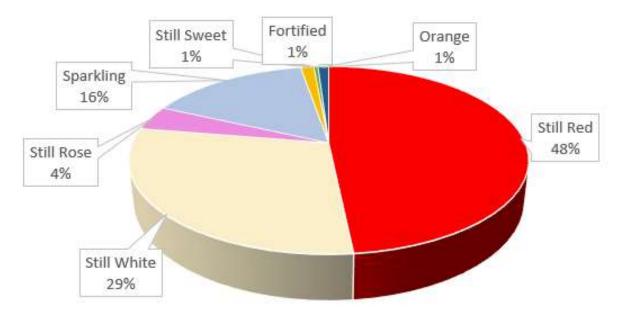
Japan Women's

Wine Awards

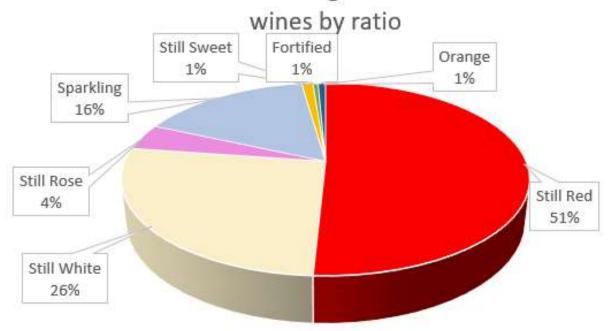


## Percentage by category





### Number of wine categories from awarded



### NEW! BIO/SUSTAINABLE & ORANGE WINE Wine Awards

New Category!

### BIO AND SUSTAINABLE WINE

### **ORANGE WINE**

Entry		37%	
	Awarded	38%	

VEGAN	393
SUSTAINABLE	384
ORGANIC	202
HEV(HVE)	103
BIOLOGIC	76
RAISONNEE	63
CARBON-NEUTRAL	30

Entry	44 items
Awarded	18 items

France	Hungary
Georgia	Australia
Germany	Chile
Japan	Portugal
Romania	Italy

# Price range of award-winning wines

- Number of C,D,E items of Diamond Trophy is 34, the 58% of the total number of Diamond Trophy winning items.
- C, D and E account for 68% of all award-winning items, and 70% of all entries.

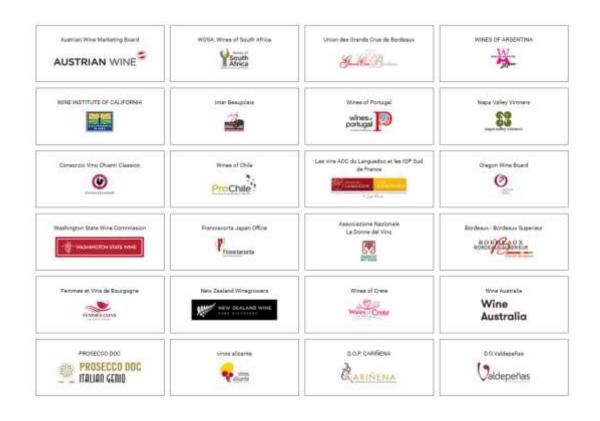


	Price Range (JPY)	%
Α	≥6001	7%
В	4001~6000	8%
С	2501~4000	18%
D	1501~2500	31%
Е	1001~1500	19%
F	<b>≦1000</b>	11%
Unknown	-	6%

## Supporters Wine Growers Association







## Supporter Embassy in Japan







Embessy of Canada

### Supporter Association in Japan



Japan Sommelier Association Japan Restaurant Association

Hokkaido Wine Consulting Group

Yamanashi Prefecture Wine Manufacturer's Association

JAPAN WINERIES ASSOCIATION

Yamagata Prefecture Wine Manufacturer's Association



Nagano Prefecture Wine Association

Hotel Barmen's Association, Japan



JAPAN WINES AND SPIRITS IMPORTER'S ASSOCATION

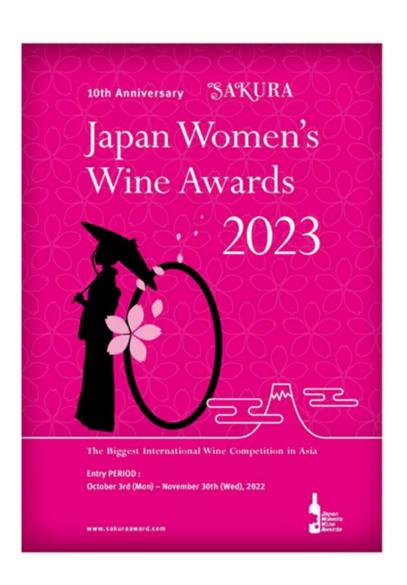


Nippon Wine Association

Wine Importers Assocation of Japan National Supermarket Association of Japan

### **SAKURA AWARDS FOR CONSUMERS!**





Theme?

How to promote to increase consumption

- Medal logo on all bottle of awarded wines!
- Display for awarded wines in the wine shop
- Strong partnerships with distributors and retailers!
- Increase the number of the listings of awarded wines!
- Strong partnerships with grower's association









2023年1月19日 (永)、 帝国ホテル 孔常真の問 主催

Japan Women's Wine Award\*
"SAKURA" Japan Women's Wine Awards 事務局
- 般社団法人 ワインアンドスピリッツ文化協会

































## Grand Prix the Best Woman Winemaker of the Year (a)







#### SPECIAL AWARDS

SAKURA

Japan Women's

Best Woman Winemaker

Best Japanese Wine of the year

Pairing for Japanese and Asian Cuisine

"ROSE" Wine

Great Value Sparkling Wine

"DESSERT" Wine

"ORANGE" Wine

"FORTIFIED" Wine

Lesser-known Grape Varieties in Japanese market

Cost Performance Wine [under the 1000 JPY]

Cost Performance Wine [1001-1500 JPY]

Cost Performance Wine [1501-2500 JPY]

### Special Awards~Advantage for being harmony with the cuisines!



The Best Wine for Sushi



The Best Wine for Tempura





The Best Wine for Sukiyaki



Jan Women's



The Best Wine for Teppan Yaki



The Best Wine for Yakitori



The Best Wine for



Japanese Pot-au-feu



The Best Wine for Korean dishes



The Best Wine for Chinese dishes



The Best Wine for Thai dishes



## **Special Awards Grand Prix**









"Grand Prix "Japanese wine of the year"



"Rose" Wine



**Great Value Sparkling Wine** 





**Lesser-known Grape Varieties** in Japanese market













"ORANGE" Wine





Catalogue front cover of the award-winning wine fair in May 2023







# Wine Promotion Department store











Wine Sales Promotion event at Department store

Wine Consumption Appeal Activities









In 2020 and 2021, We donated the proceeds from the sales of award-winning wines to the "All Japan Food Association", which provides support to medical professionals, and in 2022 and 2023, we donated to the Embassy of Ukraine in Japan and to the Japanese Grape and Wine Society (ASEV Japan), which conducts research into viticulture and wine making. We will continue to actively engage in this area.

### **Charity Activities**

We engage in social contributions through wine charity events.



April 2023

Donated to: Embassy of Ukraine in Japan

Donated amount: 1,607,511 yen